





#### What We Do

Iowa PBS is dedicated to telling stories that entertain, inspire and change lives. By creating and distributing award-winning content, lowa PBS highlights to the world what makes lowa unique. As a nonprofit educational organization, Iowa PBS also prepares children for success in school and creates lifelong learning opportunities for all.

#### Create

One of the most prolific public media stations in the country, Iowa PBS devotes more than 1,000 broadcast hours each year to locally produced programs. Known nationally for our long-running agri-business program Market to Market, we also cover and produce a wide variety of programs that highlight lowa's people and places, high school athletes and musicians, and historical figures and events. Over the years we've covered the Iowa State Fair, high school sports championships and the annual All-State Music performance. We've also produced documentaries about lowa's military veterans, George Washington Carver, Carrie Chapman Catt and more.

#### **Educate**

Iowa PBS offers high-quality content for parents, caregivers, teachers and students to help improve learning outcomes for lowans of all ages. Resources like PBS KIDS help enrich free time, while PBS Parents offers digital literacy practices to help quide children's use of all media and PBS LearningMedia provides digital content and solutions that inspire students and transform learning. We blend education with entertainment and encourage families to do activities together after turning the TV off. And, most importantly, Iowa PBS provides a viewing safe haven free of commercials that parents can trust.

## Engage

Through all of our work, we bring people together to create meaningful conversations and help build a stronger, more educated and informed community. Each year Iowa PBS hosts a variety of events from discussion forums to screenings of upcoming local and national programs where community members can reflect, share insights and be part of the conversation. We also create content on issues important to our state and partner with other non-profits to engage the community about specific topics. Caring for aging parents, cancer, the national parks and women's suffrage are just a few of the topics we've focused on over the years.

**Blair Ryan** 

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#### **Iowa Press**

Veteran political journalist David Yepsen explores the issues affecting the lives of lowans with newsmakers, policy makers and elected officials joining capitol reporters in a weekly discussion.

#### **Market to Market**

For more than four decades, Market to Market has covered the issues affecting the nearly \$800 billion business of agriculture. Whether it's global trade conflicts, environmental controversies, changing technologies or emerging enterprises, our reporters explain the issues faced by the nearly 60 million people who live and work in Rural America.



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**SPORTS** 

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## **Iowa Ingredient**

Explore the farms, restaurants, and ingredients that make lowa food uniquely lowan. Discover where these delectable ingredients are grown in lowa, learn more about some talented chefs who use local ingredients, and join Charity Nebbe in the kitchen to savor some delicious recipes.

## Iowa Outdoors

Join hosts Scott Siepker and Kellie Kramer as they travel around Iowa learning about outdoor recreation, environmental issues, conservation initiatives and lowa's natural resources.

## **Iowa PBS Sports**

Iowa PBS showcases the IGHSAU Girls State Championships. Fans across Iowa and beyond continue to have access to unparalleled coverage of the championships, cheering on their favorite lowa girls from anywhere.

## Iowa State Fair Coverage

Iowa PBS offers Iowa State Fair highlights as part of a 50 year tradition. Our in-depth coverage of the Fair features contest results, unique stories, food, animals, music and more



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## **PBS is a Brand-Safe, Trusted Environment for Sponsors**

#### How much do you trust each organization?



Source: Marketing & Research Resources, Inc. (M&RR) January 2020 Graph indicates percentage of respondents who answered "a great deal" and "somewhat" on a four-point scale

#### **Only PBS Delivers Break-Free Uninterrupted Content**

PBS's uninterrupted content has far fewer commercials, and is a better experience for sponsors and viewers



- Limited to a maximum of 4 sponsors
- Airing at open and close of national primetime
- programming
- Embedded into program content
- Exclusive and uncluttered

#### **PBS Has No Commercial Clutter**

#### PBS has fewer spots than any other network

PBS	8 Units	3:00					
HLN	59 Units						24:57
CNN	58 Units						24:00
TNT	53 Units					20:44	1
DISC	52 Units					19:57	
A&E	55 Units				18	8:55	
BBCA	48 Units				18:0	)6	
NBC	43 Units			16:	37		
ABC	43 Units			16:	34		
CNBC	40 Units			16:1	3		
CBS	39 Units			15:35			
MSNB	36 Units		·	15:09			
FNEW	29 Units	13:46					

### **Engagement is Higher on PBS**

Viewers are more likely to pay attention to sponsor messages on PBS



Source: Lightspeed Research/SGPTV Viewer Attitudes & Behaviors Study, March 2018 n=5105

Source: Kantar Media, Mon–Sun 8p-11p Sept 2019 Figures reflect average national commercial minutes & spots per primetime hour. Includes programs that are at least one hour. Includes network promos

For sponsorship opportunities conact: Shellee Bailey **Blair Ryan** 

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#### **PBS Sponsorships Improve Brand Perception**

The PBS "Halo Effect": Viewers believe PBS sponsors have a greater commitment to quality and excellence



Source: Lightspeed Research/SGPTV Viewer Attitudes & Behaviors Study, March 2018 2018 n=5,105

## **PBS Viewers Prefer to Buy From PBS Sponsors**

#### PBS sponsorships turn more viewers into buyers



from a company because they sponsor PBS, versus viewer support of advertisers on cable (24%) and broadcast (18%)

Source: Lightspeed Research/SGPTV Viewer Attitudes & Behaviors Study, March 2018 n=5,105

**PBS Sponsorships are a** 

**Multiplatform Partnership** 

PBS sponsorships extend reach with linear,

#### **PBS Delivers a Premium Audience**

Reach a valuable audience of affluent, educated, influential consumers



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# **Typical Weekly Schedule**

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday				
6am	am How-To, Cooking & Travel										
7am						PBS Kids	How-To, Cooking & Travel				
8am 9am							PBS Kids				
10am 11am	am PBS Kids pm pm	PBS Kids	PBS Kids	PBS Kids	PBS Kids	How-To, Cooking & Travel	News & Public Affairs				
12pm 1pm							Various				
2pm											
3pm											
4pm							Specials				
5pm	News & Public Affairs										
6pm		& Music									
7pm	How-To, Cooking & Travel										
8pm	History	History			News & Public Affairs						
9pm		News & Public Affairs	Science & Nature	Comedy, Drama & Mysteries	Arts, Culture	Comedy, Drama & Mysteries	Comedy, Drama & Mysteries				
10pm	Comedy, Drama & Mysteries	How-To, Cooking & Travel		Mysteries	& Music	Mysteries	Mysteries				



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